



# Pricing Strategies - Mastering the CMA

**Hosted by**  
South Padre Island  
Board of REALTORS®

**Where**  
2111 Padre Blvd. Suite #5  
South Padre Island, TX

**When** February 20, 2018

Registration: 8:15am  
**Class** 8:30am - 5pm

**Instructor(s)** Candy Cooke

This is an interactive broadcast class, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor via live video. Contact the host for more information.

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## Registration

Name on TREC license	
TREC license #	Primary phone
Email address	

### CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

### Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

### Refund/cancellation policy

No refunds will be issued after Feb. 13th.

**Courses & fees** \$100

**Pricing Strategies - Mastering the CMA**  
8 hrs. CE, course #33058

The goal of this course is to equip the real estate license holder with pertinent information to enable them to price properties appropriately whether it's for listing or making offers. It will provide greater understanding of the CMA's to help the real estate license holder become more comfortable with the process of selecting appropriate property comparisons; how to make adjustments and where to go for quality information to ensure the most accurate assessment when calculating adjustments. Help enhance skills in creating accurate property valuations, reducing risk, and applying alternative valuation methods to properties under consideration.

### Deadline

Register by Feb. 13th After deadline, add \$10 to registration fee

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

Name on card	3-digit CSC
Billing address	ZIP
Credit card number	Expiration date
Signature	

**To register**

Fill out this form and email  
[Lindsey@spirealtors.com](mailto:Lindsey@spirealtors.com)

Questions?

Contact Lindsey Martinez  
(956) 772-1940