



List to Last

Hosted by
South Padre Island
Board of REALTORS®

Where
2111 Padre Blvd. Suite #5
South Padre Island, TX 78597

When January 25-26, 2018

Registration: 8:45am

Class 9am - 3pm

Instructor(s) Mickey Lackey

This is an interactive broadcast class, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor via live video. Contact the host for more information.

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Registration

Name on TREC license

TREC license #

Primary phone

Email address

CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

No refunds will be issued after January 20, 2018.

Courses & fees

List to Last

10 hrs. CE, course #TBD

\$100

"List to Last" has long been an iconic slogan in real estate. This class starts by shows clearly why that is true, and assists agents in being more comfortable working with sellers. Then, we introduce the concept of a listing presentation based on easily sort-able components. Course offers a hands-on and in-depth discussion of the entire listing presentation, what is included in each module and why, and how to use it, focusing on seller objections and adjusting expectations.

Deadline

Register by January 20th After deadline, add \$5 to registration fee

Method of payment Cash Check Money order Visa
 MasterCard Discover American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

To register

Fill out this form and email
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez
(956) 772-1940

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